



ABOUT ME

Versatile Digital Marketing Manager with deep expertise in CRM, marketing automation, and performance marketing. Skilled in designing scalable growth strategies and integrating data-driven workflows across HubSpot, GA4, Salesforce, and Make.com. Combines technical skills (SQL, Python) with creative thinking to optimize the full marketing lifecycle. Thrives in agile, fast-paced teams where automation, analytics, and collaboration drive impact.

SKILL

WordPress Webflow & Web Design

Workflow / Marketing Automations

Analytics, GA4 , Clarity, hotjar

HubSpot / Salesforce ...

Performance Marketing

Google Tag Manager

SEO

BI Tools

Python/SQL

Data Engineering

AHMAD SHAHOSEINI.

DIGITAL MARKETING MANAGER
MARKETING AUTOMATION CONSULTANT

CONTACT

+49 1629195226

[Buchen Sie ein Gespräch mit mir](#)

Ahmad@Shahoseini.com

10317 , Berlin

[Shahoseini.com](#) | [Aroko.tech](#)

EXPERIENCE

2022-2025 **DIGITAL MARKETING MANAGER**
3 years Plunet GmbH *Berlin, Germany*

I led the implementation and integration of CRM, marketing automation, and performance marketing to optimize the entire customer journey. My role was at the intersection of data, strategy, and execution, optimizing marketing and sales processes using advanced MarTech systems and analytics.

Key Responsibilities & Achievements:

- **Customer Journey Mapping & Segmentation:**
Mapped the entire customer journey, optimizing and defining sales pipelines and marketing touchpoints. This process allowed me to develop acquisition funnels, sales pipelines, and upselling strategies tailored to our clients' needs.
- **CRM & Marketing Automation:** Successfully implemented HubSpot (CRM/Sales/Marketing) to streamline operations, improve customer relationships, sales, and marketing automation campaigns. I designed and implemented workflows, lifecycle campaigns, and lead nurturing sequences, and onboarded new users while configuring system setups to ensure seamless operations.
- **Performance Marketing & Paid Advertising:** Designed, executed, and optimized paid advertising campaigns across SEM, PPC, SEA, and SMA. I planned and managed paid channels such as Google Ads (Search, Display, Retargeting), focusing on optimizing channel performance through A/B testing and budget forecasting to achieve measurable results.

LANGUAGE



German



English



Turkish



Persian

EDUCATION



2010-2015

Computer Software Engineering

Shahid Rajaee University

Teheran, Iran



2017-2018

Digital Marketing MBA

Bahar Educational Institute

Teheran, Iran

- **Data Engineering & Analytics:** Implemented a new data warehouse and engineered a seamless data flow for ensuring up-to-date information across all systems. I was proficient in data engineering and analytics, leveraging GA4 and GTM for data-driven decision-making, and I set up dashboards using Looker Studio for conversion tracking and funnel reporting. I also integrated a wide range of online tools, including Mailchimp, HubSpot, Rocketchat, Confluence, Jira, SurveyMonkey, Plunet Business Manager, and accounting software.
- **SEO & Web Management:** Executed successful SEO campaigns with a focus on organic backlink creation channels. I managed the company's WordPress website and created high-converting landing pages for lead generation and improved user experience. I also optimized software review pages on platforms like G2 and Capterra for enhanced brand presence.
- **Cross-Functional Collaboration:** Collaborated with external partners like Google and Meta for data-driven marketing initiatives. I worked closely with sales, account management, and project managers, ensuring a cohesive approach across projects.

2021-2022

1 year 11 months

**DIGITAL MARKETING MANAGER;
WEB DEVELOPER (DACH REGION)**

LeadChamps GmbH

At LeadChamps, I supported SMB clients in the DACH region by combining performance marketing with modern web development. I managed up to 20 customer accounts, planning, implementing, and optimizing campaigns and websites with a focus on lead generation, conversion, and UX.

- **Performance Marketing & SEM:** Created and managed Google Ads campaigns (Search, Display, Retargeting) and set up conversion tracking using Google Tag Manager. Optimized ad spend and increased CTR through A/B testing.
- **CRM & Marketing Automation:** Built marketing automation workflows using HubSpot, and managed email sequences, contact segmentation, and lifecycle campaigns.
- **SEO & Analytics:** Improved organic rankings through on-page SEO, keyword strategy, and technical optimization. Set up KPIs and tracked performance using Google Analytics and heatmaps.

CERTIFICATES



HubSpot Inbound Marketing Certification
HubSpot Academy



Google Ads - Measurement Certification
Google



Digital Marketing
HubSpot Academy



Google Ads Display Certification
Google Digital Academy (Skillshop)



HubSpot Marketing Software
HubSpot Academy



Service Hub Software
HubSpot Academy



HubSpot Inbound Certification
HubSpot Academy



Google Data Studio
Google



Fundamentals of Digital Marketing
Google Digital Garage



Advanced Google Analytics
Google



Google Tag Manager
Google



Content Marketing and SEO Fundamentals
Semrush



Competitive Analysis and Keyword Research
Semrush



Backlink Management Exam
Semrush



Technical SEO Exam
Semrush



SEO Fundamentals Exam
Semrush



Mobile SEO Exam
Semrush



Google Analytics for Power Users
Google



Google Analytics for Beginners
Google

- **Web Design & UX:** Designed and developed responsive WordPress sites, including leadchamps.co and sasa-interior.com. Focused on UX/UI enhancements and site performance optimization.
- **Omnichannel Outreach:** Designed and executed automated LinkedIn outreach campaigns with personalized sequences and cross-channel steps (email, retargeting, profile views).
- **Cross-Platform Integration:** Integrated CRM tools and analytics across the digital stack to streamline reporting and performance insights.

2020-2021

1 year 9 months

DIGITAL MARKETING MANAGER

AlexanderGardi

Istanbul, Turkey

Launched digital channels and e-commerce from zero for a fashion brand with 35 physical branches, steering adoption of Trendyol and Hepsiburada while building a new online platform and integrating payment, analytics, and backend infrastructure with Python, PHP, and SQL.

- **Go-to-Market & Growth Strategy:** Established digital presence via major marketplaces; transitioned thousands of customers to proprietary site using privacy-compliant growth tactics.
- **Technical Marketing & Web Dev:** Built and scaled alexandergardi.com; integrated multi-currency support, live chat, payment & shipping systems; optimized UX and site speed.
- **Performance & Paid Advertising:** Managed Google Ads (Search, Display, Shopping, Smart, Local), Bing Ads, Facebook Ads, Yandex campaigns—driving double-digit improvements in ROAS and CTR through data-driven targeting.
- **SEO & Product Feed Optimization:** Executed on-page SEO and Google Merchant Center feed management to elevate search visibility and click-through performance.
- **Analytics & Conversion Optimization:** Leveraged Google Analytics, Yandex, heatmaps, and session recordings for funnel refinements and CRO.
- **Omnichannel Marketing & CRM:** Developed personas, KPIs, content calendars; launched Instagram, Facebook, LinkedIn, Pinterest; drove cross-channel engagement and loyalty.

CERTIFICATES



HubSpot Inbound Marketing Certification

HubSpot Academy



Google Ads - Measurement Certification

Google



Digital Marketing

HubSpot Academy



Google Ads Display Certification

Google Digital Academy (Skillshop)



HubSpot Marketing Software

HubSpot Academy



Service Hub Software

HubSpot Academy



HubSpot Inbound Certification

HubSpot Academy



Google Data Studio

Google



Fundamentals of Digital Marketing

Google Digital Garage



Advanced Google Analytics

Google



Google Tag Manager

Google



Content Marketing and SEO Fundamentals

Semrush



Competitive Analysis and Keyword Research

Semrush



Backlink Management Exam

Semrush



Technical SEO Exam

Semrush



SEO Fundamentals Exam

Semrush



Mobile SEO Exam

Semrush



Google Analytics for Power Users

Google



Google Analytics for Beginners

Google

- **E-commerce Operations:** Managed product data, pricing logic, merchandising, and promotional campaigns (e.g., “Buy 2, Get 3”); supervised visual content editing and storefront maintenance.
- **Core Skills :** Digital Marketing · Growth Strategy · Technical Marketing · E-commerce Optimization · Paid Media (Google Ads, Social Ads, Yandex) · SEO · Analytics (GA, Yandex) · A/B Testing · Web Development (Python, PHP, SQL) · CRM Integration · Omnichannel Campaigns · UX & CRO

2018-2020

DIGITAL MARKETING MANAGER

1 year 8 months

GS1 Iran

Served in a hybrid marketing–technology role, driving lead generation, customer enablement, and user retention for multiple GS1 Iran digital platforms. Delivered scalable marketing systems, optimized web properties, and led high-impact campaigns across B2B audiences.

- **Growth & Lead Generation:** Executed integrated SEO, SEM, email, and content campaigns—expanding brand visibility and boosting inbound lead volume across enterprise and SMB segments.
- **Customer Enablement & Retention:** Designed onboarding flows, knowledge resources, and automated engagement sequences to improve product adoption and reduce churn.
- **Upselling & Re-engagement Campaigns:** Built targeted campaigns for non-resubscribed customers, using CRM segmentation and personalized offers to win back lapsed accounts.
- **Performance Marketing:** Managed high-budget paid campaigns (Google Ads, Facebook Ads, Yandex) from strategy to optimization, improving ROAS, CTR, and CPA through continuous A/B testing and granular targeting.
- **Performance Marketing:** Managed high-budget paid campaigns (Google Ads, Facebook Ads, Yandex) from strategy to optimization, improving ROAS, CTR, and CPA through continuous A/B testing and granular targeting.
- **Technical SEO & Content Optimization:** Developed keyword strategies, optimized site architecture, improved content relevance, and built authoritative backlinks—enhancing search rankings and organic traffic.

CERTIFICATES



HubSpot Inbound Marketing Certification

HubSpot Academy



Google Ads - Measurement Certification

Google



Digital Marketing

HubSpot Academy



Google Ads Display Certification

Google Digital Academy (Skillshop)



HubSpot Marketing Software

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Semrush



SEO Fundamentals Exam

Semrush



Mobile SEO Exam

Semrush



Google Analytics for Power Users

Google



Google Analytics for Beginners

Google

- **Data Analytics & Predictive Insights:** Cleaned and analyzed multi-channel marketing data, identifying behavioral patterns and creating predictive models for campaign planning.
- **UX & Conversion Rate Optimization (CRO):** Conducted UI/UX audits and implemented design and content improvements, increasing engagement and reducing bounce rates.
- **Web Development & Infrastructure:** Designed, developed, and maintained key GS1 websites:
 - ets.gs1ir.net
 - gs1stars.com
 - barcode.gs1-ir.org
 - gs1-ir.org
- **CRM & Marketing Automation:** Integrated data flows between websites and CRM, enabling lead nurturing, upselling, and win-back automation.
- **Project & Team Leadership:** Managed internal marketing and design teams; coordinated the rollout of digital assets and product launches on schedule.

2016-2018

1 year 10 months

DIGITAL MARKETING MANAGER

Novintandis.com

Directed digital transformation, growth marketing, and e-commerce operations for a leading distributor, delivering sustained sales growth through new online channels, retention strategies, and marketing automation.

- **Go-to-Market & Growth Strategy:** Designed and launched the company's first e-commerce platform, expanding reach beyond traditional retail channels and opening new revenue streams.
- **Retention & Upselling Campaigns:** Implemented CRM segmentation and targeted email/SMS remarketing flows to re-engage inactive customers and upsell complementary products, increasing repeat purchase rate.
- **Marketplace & Channel Expansion:** Onboarded the brand to regional marketplaces; optimized listings, pricing, and promotions to capture market share.
- **Performance Marketing:** Managed multi-channel paid campaigns (Google Ads, Facebook Ads, local ad networks) with a focus on ROAS, CPA reduction, and creative A/B testing.

CERTIFICATES



HubSpot Inbound Marketing Certification
HubSpot Academy



Google Ads - Measurement Certification
Google



Digital Marketing
HubSpot Academy



Google Ads Display Certification
Google Digital Academy (Skillshop)



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Mobile SEO Exam
Semrush



Google Analytics for Power Users
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Google Analytics for Beginners
Google

- **Technical Marketing Enablement:** Integrated backend inventory, payment gateways, and analytics platforms to ensure operational accuracy and informed decision-making.
- **SEO & Content Optimization:** Applied on-page SEO best practices and executed off-page strategies to sustain long-term organic visibility.
- **Data-Driven Optimization:** Utilized Google Analytics and BI dashboards to track funnel health, conversion paths, and campaign profitability.

2011-2017 **CEO AND HEAD OF WEB DEVELOPMENT** *Aroko.Tech , (Aroko Tech Pioneers)*

Founded and scaled a full-service IT agency from a university startup into a multi-discipline software company delivering web, mobile, and desktop solutions for SMBs, enterprises, and financial institutions. Led business strategy, technical teams, and high-impact marketing initiatives to drive growth and client success.

- **Company Building & Leadership:** Established and managed three core departments – Web Development, Mobile Apps, and Desktop Applications – growing the team from 3 founders to 20+ specialists.
- **Product Development:** Directed creation of proprietary tools, including Aroko CRM, Flipa.ir (inspired by Flippa.com), and internal marketing automation systems with contact segmentation, triggers, and reporting dashboards.
- **Web & App Delivery:** Designed and developed flagship websites and apps (tarbaha.ir, seocheck.ir, shansaki.ir) before hiring a dedicated Head of Web; later oversaw quality, architecture, and on-time delivery of client projects.
- **Growth & Performance Marketing:** Executed PPC campaigns, SEO programs, and social ads for both Aroko and loyal clients; achieved sustained lead growth through data-driven targeting and A/B testing.
- **UGC & Organic Link Building:** Launched user-generated content channels and organic backlink acquisition strategies to strengthen brand authority and improve search rankings.
- **Sales & Client Success:** Led contract negotiations, onboarding, and relationship management for SME, enterprise, and banking clients; maintained high retention through transparent reporting and post-delivery support.

Employment Reference

Mr. Ahmad Shahoseini, born on 28.08.1993, in Tehran, was employed by our company from 01.02.2022 to 31.01.2025 as Digital Marketing Manager in the Marketing Department.

Plunet GmbH develops the world's leading business and project management software for the translation industry. Our solution enables translation agencies, internal translation departments of industrial and service companies, as well as government organizations to manage their business processes efficiently and flexibly.

During his time with us, Mr. Ahmad Shahoseini demonstrated strong proficiency, adaptability, and commitment to his responsibilities. His contributions played an important role in the success of several key projects, and he performed well across multiple areas, including:

Digital & Performance Marketing

Conducting in-depth competitor analyses to enhance our digital presence and refine strategies.
Managing and optimizing paid marketing channels, such as Google Ads, to achieve measurable results.

HubSpot Administration

Onboarding new users and configuring system setups to ensure seamless operations.
Implementing advanced workflows, automations, and managing memberships.
Developing customized dashboards and special reports for key stakeholders to provide actionable insights.

Data Engineering & Analysis

Ensuring the seamless integration and synchronization of various online tools.
Monitoring and maintaining data pipelines for optimal performance and accuracy.
Aggregating data using dashboard tools such as Looker Studio and analyzing user behavior across multiple channels.

Web Development

Optimizing and maintaining website functionality, ensuring secure and bug-free performance.
Updating and improving web assets to meet the evolving needs of our marketing automation processes.

Lead Generation

Collaborating with sales and account management teams to define customer and user journeys.
Developing acquisition funnels, sales pipelines, and upselling strategies tailored to our clients' needs.

Collaboration with Multidisciplinary Teams

Mr. Ahmad Shahoseini worked closely project managers, and marketing teams, ensuring a cohesive approach across various projects. His ability to communicate effectively and maintain high standards of quality greatly contributed to the success of our initiatives.

Technologies and Tools Used

CRM Tools: HubSpot

Data Tools: Looker Studio, Google Analytics

Web Development Tools: WordPress, HTML/CSS, JavaScript

Marketing Tools: Google Ads, marketing automation platforms

Project Management Tools: JIRA, Asana

Mr. Ahmad Shahoseini consistently delivered strong results in all areas of his work. His knowledge of digital strategy, problem-solving abilities, and attention to detail made a positive impact. He approached challenges proactively and adapted well to changing requirements, making him a reliable and valuable member of the team.

Mr. Ahmad Shahoseini consistently displayed a positive attitude and worked well with both colleagues and supervisors. He contributed to a supportive and collaborative work environment and could be relied upon to complete tasks effectively. His professionalism, respect for others, and approachable nature made him a valued member of the team.

Mr. Ahmad Shahoseini worked efficiently and in a well-organized manner, consistently meeting project deadlines and achieving solid results. He demonstrated professionalism, clear communication, and a strong focus on accomplishing tasks, both independently and as part of a team.

We greatly value Mr. Ahmad Shahoseini's contributions to our company and are sorry to see him leave. Due to internal restructuring, his role has changed, and the specific expertise required for his position is no longer needed. We wish him all the best in his future endeavors and are confident he will succeed in his career.

Berlin, 31.01.2025


Stefan Dümig
Geschäftsführer

**ARDIÇLI DIŞ TİCARET TEKSTİL
İNŞ. GIDA SAN. LTD. ŞTİ.**

15.10.2020

Sehr geehrte Damen und Herren,

Herr AHMAD SHAHOSEINI mit Reisepass Nr. J48786543 hat zwischen dem 15.10.2020 – 15.10.2021 in unserer Abteilung Digitales Marketing und Webentwicklung als Manager gearbeitet und hat bei der Planung von Projekten, die für unser Unternehmen von großer Bedeutung waren, bis zur letzten Phase als wichtiges Mitglied des Teams große Beiträge geleistet.

Mit seiner innovativen und die Neuheiten aufmerksam verfolgenden und disziplinierten Weise hat er alle Berufsanforderungen erwartungsgemäß erfüllt und mit seiner Motivation, stets besseres leisten zu wollen, hat er in unserem Unternehmen gute und erfolgreiche Projekte durchgeführt. Die Zeit, in der wir mit ihm gearbeitet haben, war für uns sehr effizient.

Wir sind davon überzeugt, dass Herr Ahmet, der mit dem gesamten Team eine gute Kommunikation hatte, auch Ihrem Unternehmen Beiträge leisten werden kann.

Mit freundlichen Grüßen

(Stempel – Unterschrift)

ARDIÇLI DIŞ TİCARET TEKSTİL
İNŞAAT GIDA SAN. LTD. ŞTİ.
Şube: Bakırköy Mah. 43. Sk. No: 9 / Esenyurt-İST.
Ticaret Odası No: 74540 / Tel: 0212 820 57 77
Beyoğlu V.D. 074 049 0763 / Sanayi Odası No: 40971
Mersis No: 0074 0490 7490 0019

Nişanca Mh. Türkeli Cd. Havuzlu Hamam Sk. No.: 3/4 Fatih-İstanbul Telefon: (0212) 516 9857 Faks: (0212) 516 9106

İşbu çevirinin...*Türkçe*... aslına uygun
olarak tarafımdan...*Nişanca*... çevrilerek
suretiyle yapıldığını onaylıyorum.
Mine Ünal Yeminli Tercüman

شماره: ۴۴۸۳۶۱



جمهوری اسلامی ایران
قوه قضائیه - اداره مترجمین رسمی

ردیف دفتر ثبت

مندانسا منسوری
مترجم رسمی قوه قضائیه، شماره پروانه ۶۲۷
عضو جامعه مترجمین رسمی
جمهوری - چهارراه اسلامبول، رویروی سفارتخانه ایران و انگلیس،
پستال گشتن، طبقه اول، واحد ۳۷، تلفن: ۶۶۷۷۷۹۹، ۶۶۷۷۷۲۰۱، فکس: ۶۶۷۷۷۳۰۱

Mandana Mansouri
Amtlich vereidigte Übersetzerin-Der Judikative
Jomhouri-Eslambul Kreuzung-Golshan Gebäude-
Stockwerk 1- Nr. 37- Tel/Fax: 66737301-66737299
E-mail: ammantranslation@yahoo.com

AMTlich BEGLAUBIGTE ÜBERSETZUNG AUS DEM PERSISCHEN

AROKO FANAVARAN PISHGAM Gesellschaft, Reg-Nr. 412023

Bescheinigung der Beschäftigung

Nr.: 1473B

Datum: 28 Sep. 2021

Sehr geehrte Damen und Herren

Hiermit wird bescheinigt, dass Herr AHMAD SHAHOSEINI Nationalcode Nr. 0016400801, vom 3 Okt. 2011 bis 21 Juni 2016 als *Geschäftsführer u. Leiter der Abteilung für Webseitendesign* mit einem monatlichen Gehalt in Höhe von 80.000.000-Rls.. bei der AROKO FANAVARAN PISHGAM Gesellschaft beschäftigt war.

Die anliegende Bescheinigung ist zur Vorlage bei der deutschen Botschaft ausgestellt worden.

Mit freundlichen Grüßen

AROKO FANAVARAN PISHGAM Gesellschaft, Reg-Nr. 412023

AHMAD SHAHOSEINI

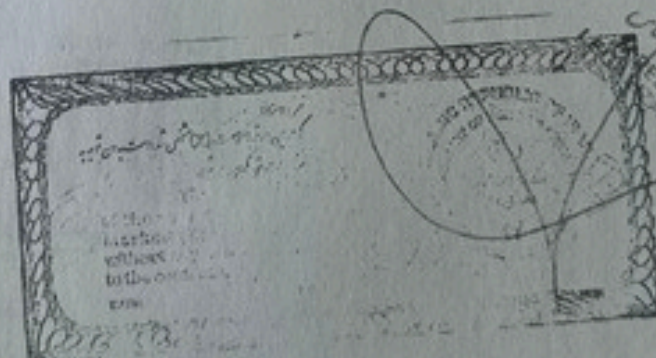
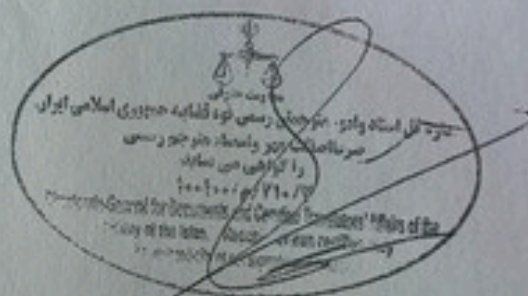
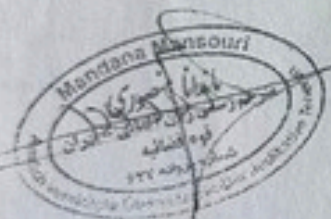
Unterschrift und Stempel.

Datum: 28 Sep. 2021

Für die Richtigkeit der Übersetzung.

Teheran- 29.09.2021

M. M.



مبلغ ۹۵۰۰۰۰ ریال بابت حقوق
خدمات کنسولی دریافت گردید.

04 OCT 2021 12:13:03

شماره ۴۴۸۲۶۲



ردیف دفتر ثبت

جمهوری اسلامی ایران
قوه قضائیه - اداره مترجمین رسمی

مندان منصور
مترجم رسمی قوه قضائیه، شماره پروانه ۲۲۷
عضو هیئت مترجمین رسمی
جمهوری، چهارراه اسلامبول، رویروی سفارتخانه آلمان و انگلیس،
پاسارگشت، طبقه اول، واحد ۳۷، تلفن: ۶۶۷۳۷۱۱، ۶۶۷۳۷۲۰۱
E-mail: aminsantranslation@yahoo.com

Mandana Mansouri
Amtlich vereidigte Übersetzerin-Der Judikative
Jomhuri-Eslambul Kreuzung-Golshan Gebäude
Stockwerk 1- Nr. 37- Tel/Fax: 66737301-66737299
E-mail: aminsantranslation@yahoo.com

AMTLICH BEGLAUBIGTE ÜBERSETZUNG AUS DEM PERSISCHEN

NOVIN TANDIS Gesellschaft

Bescheinigung der Beschäftigung

Nr.: 00,45,139

Datum: 28 Sep. 2021

Sehr geehrte Damen und Herren

Hiermit wird bescheinigt, dass Herr AHMAD SHAHOSEINI Nationalcode Nr. 0016400801, vom 22 Juli 2016 bis 22 Nov. 2018 als *Experte der digitales Marketing u. Webseitenentwickler* bei dieser Gesellschaft beschäftigt war.

Der Genannte hat ein monatliches Gehalt in Höhe von 18.000.000-Rls. bezogen.

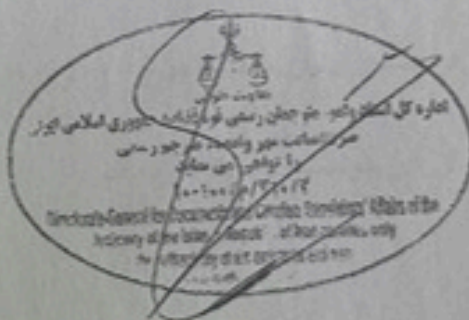
Die anliegende Bescheinigung ist zur Vorlage bei der deutschen Botschaft ausgestellt worden.

Mit freundlichen Grüßen

NOVIN TANDIS Gesellschaft Unterschrift und Stempel.

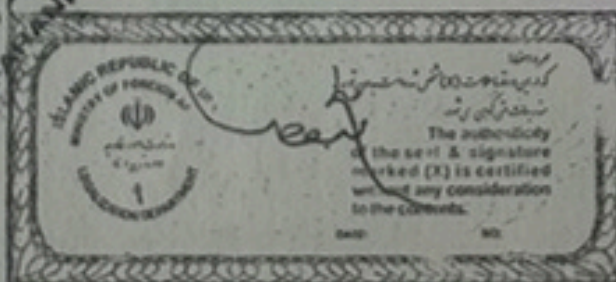
Für die Richtigkeit der Übersetzung. Teheran- 29.09.2021

M. M.



دکتر دین محمدی - کارشناس
DAN ESPERANZI

مبلغ ۶۰/۰۰۰ ریال بابت تعرفه
خدمات کنسولی دریافت گردید.



06 OCT 2021 - 093610

شماره ۴۴۸۳۹۷

ردیف دفتر ثبت



جمهوری اسلامی ایران
قوه قضائیه - اداره مترجمین رسمی

مصادف شمسی
مترجم رسمی آلود قضائیه شماره پروانه ۲۲۷
عنوان چنانچه مترجمین رسمی
جمهوری اسلامی ایران: روزی سطرهای آلمان و انگلیس
پیش کشان: طبقه اول، واحد ۴۲، تهرانی ۴۴۷۷۷۱۹، ۴۴۷۷۷۲۰

Mandana Mamouri
Amtlich vereidigte Übersetzerin-Der Judikative
Jomhuri-Eslamul Kreuzung-Golshan Gebäude-
Stockwerk I- Nr. 37- Tel/Fax: 66737301-66737299
E-mail: gaminantranslation@yahoo.com

AMTlich BEGLAUBIGTE ÜBERSETZUNG AUS DEM PERSISCHEN

IRAN Nationales Zentrum der Warennummerierung u. Dienstleistungen

Bescheinigung der Beschäftigung

Nr.: 626/5715
Datum: 13 Okt. 2021

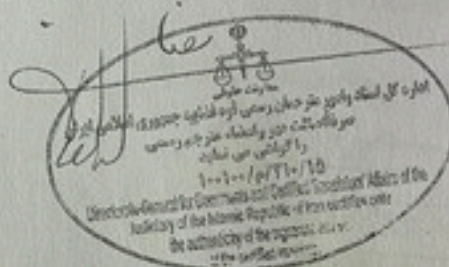
Sehr geehrte Damen und Herren

Hiermit wird bescheinigt, dass Herr AHMAD SHAHOSEINI Sohn des Mohsen, Nationalcode Nr. 0016400801 ausgestellt in Teheran, vom 26 Nov. 2018 bis 14 Okt. 2019 als *Vermarktungsexperte vom digitalen Bereich* bei dieser Gesellschaft beschäftigt war. Seine Leistungen in der Arbeitszeit war stets zu unserer vollsten Zufriedenheit. Die anliegende Bescheinigung ist auf seinen Antrag ausgestellt worden und dient keinem anderen Ziel.

Mit freundlichen Grüßen

IRAN Nationales Zentrum der Warennummerierung u. Dienstleistungen
Vorstandmitglied u. Vizedirektor der Ressourcenentwicklung
Hamidreza Arman Unterschrift und Stempel.

Für die Richtigkeit der Übersetzung. Teheran- 22.10.2021 M. M.



کامران سفارشی
K. DAN ESFAHANI
LEGALIZATION AFFAIRS

مدت اعتبار ۳۰ روز
خدمات کنسولی درای

12 3 OCT 2021 06 15 95

Legalisation

Gesehen zur Legalisation der
Veröffentlichung/umseitigen Unterschrift und des
Amtsiegels des Außenministeriums der
Islamischen Republik Iran (§ 13 II KG).
Mit dieser Legalisation ist keine
Bestätigung der Zuständigkeit des
Ausstellers zur Aufnahme, der
landesüblichen gesetzlichen Form und der
inhaltlichen Richtigkeit der zugrunde
liegenden ausländischen Urkunde
verbunden

Elektronische Unterschrift Teilnehm

28 OCT 2021

Signature
Kempker, KS

Konsularbezirk gsm, § 13 Abs. 1 KG

Reg. Nr. 74469/21 (Tarif 9999999)

Reg. Nr. 3a

شماره ۴۴۸۲۵۲

ردیف دفتر ثبت



جمهوری اسلامی ایران
قوة قضائیه - اداره مترجمین رسمی

مشتاقا منصورى
مترجم رسمی قوه قضائیه شماره پروانه ۶۱۷
عضو جامعه مترجمین رسمی
جمهوری - چهارراه اسلامبول، رویروی سفارتخانه ایران و انگلیس،
پاسار گلشن، طبقه اول، واحد ۳۷، تلفن: ۶۶۷۷۷۹۹-۶۶۷۷۷۲۰۱، فکس: ۶۶۷۷۷۹۹-۶۶۷۷۷۲۰۱

Mandana Mansouri
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AMTlich BEGLAUBIGTE ÜBERSETZUNG AUS DEM PERSISCHEN
Islamische Republik Iran
Verwaltung der Programmierung u. strategische Überwachung des Präsidenten
Sekretariat des Informatikoberrats des Landes

Softwaretechnische Bestätigung

Nr.: 97639

Datum: 26 Okt. 2013

Persischer Name: „Chameh“ literarische Software
Lateinischer Name: Chameh

Entsprechend der Artikeln 8. u. 9. des Gesetzes über „Unterstützung der Computersoftware-Ersteller“ festgestellt am 24 Dez. 2000 vom islamischen Parlament u. dem Art. 4 der Ausführungsvorschrift des genannten Gesetzes wurde die benannte Software unter folgende Nummer bestätigt. Die Angaben der Inhaber der materiellen und spirituellen Rechte (Ersteller u. Besitzer) sind auf der Umseite dieser Bescheinigung erwähnt.

Nr. 205237

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Diese Bestätigung ist eine amtliche Urkunde und jeder Art der Fälschung wird gesetzlich verfolgt.

Mohammadmehdi Rahmati

Verwalter der Programmierung u. strategische Überwachung des Präsidenten
Sekretär des Informatikoberrats des Landes Unterschrift und Stempel.

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Für die Richtigkeit der Übersetzung. Teheran- 27.09.2021 M. M.

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Deutsche Botschaft Teheran

28 OCT 2021

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Konsularbeamter gem. § 13 Abs. 1 KOI

Reg. Nr. 44468/21 (Tarif 200/2021)

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